



*Saivana*

YOUR ONE STOP SHOP  
Manufacturing & Order Management Solutions

# Who we are

Since 1994, Saivana is a premium export manufacturing house based in New Delhi, India. We are specialized in the production of very high fashion garments and today dealing with some of the top designers and fashion houses across the globe.

The garments we manufacture are beautiful and elegant with multiple value-added hand craftsmanship operations on them.

Today, majority of its buyers like Isabel Marant and Bonpoint have been associated with Saivana for more than a decade due to its strict commitment to delivering an excellent quality product within the required time frame of delivery.

# We Serve



ISABEL MARANT



S É Z A N E



ULLA JOHNSON

D Ô E N

- We Serve the Global brands to create & manage developments and procurement.
- We customize solutions and services for specific needs and taste. There is nothing too small or too intricate for us.
- Our customers include retail, high fashion stores and designers from around the world

# Executive Summary

**Company**     ▪ Premium export manufacturing house engaged in the production of high end garments for women and children

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**Proposition**     ▪ An opportunity to acquire one of the highly profitable leading export manufacturing house in Delhi NCR

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## **Investment Highlights**

- 4 State-of-the-art manufacturing facility in Delhi NCR
- Product portfolio includes ladieswear,kidswear,home and accessories
- Major clientele includes top fashion houses or boutiques in EUROPE,USA and AUSTRALIA
- Key people in the management are industry veterans ensuring business sustainability and longevity with more than 2 decades of experience
- Currently the company has 4 operational units, covering a total space of 2,00,000 Sqft.

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**Financial Highlights**     ▪ FY 2021-2022 Revenue: USD 25 million

                                      ▪ Company has been consistently growing at 20% per year since last 3 years

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# What we do



DESIGN



SOURCING



PRODUCT DEVELOPMENT



ORDER MANAGEMENT



QUALITY  
ASSURANCE+TESTING



COMPLIANCE  
SOCIAL+TECHNICAL

# Why



## Design

Our in-house design team sources and creates new inspirations and design based on seasonal market trends, research and forecast. We source and create for your specific needs.



## Communication

Our transparent, systematic and organized flow of communication throughout the order management process- always yields expected and positive results- there are no surprises!



## Experience

Process driven company- daily monitoring and management of all business activities. We have 20+ years of experience in manufacturing and service

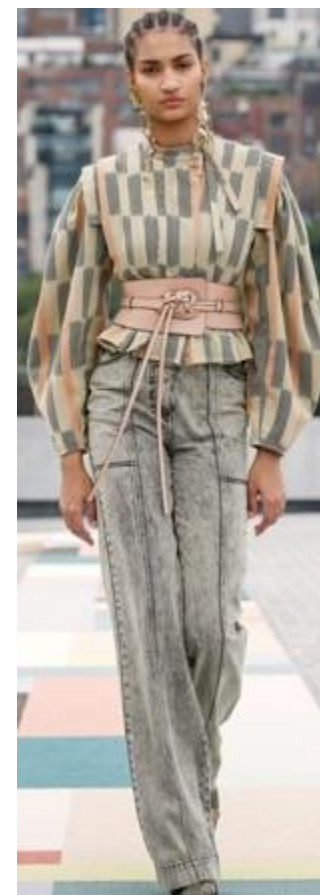


## Costs

We understand the importance of sharp-competitive pricing while maintaining high- quality standards

# Product Groups – Women's wear

## BLO USES





# Product Groups – Women's wear

## DRESSES





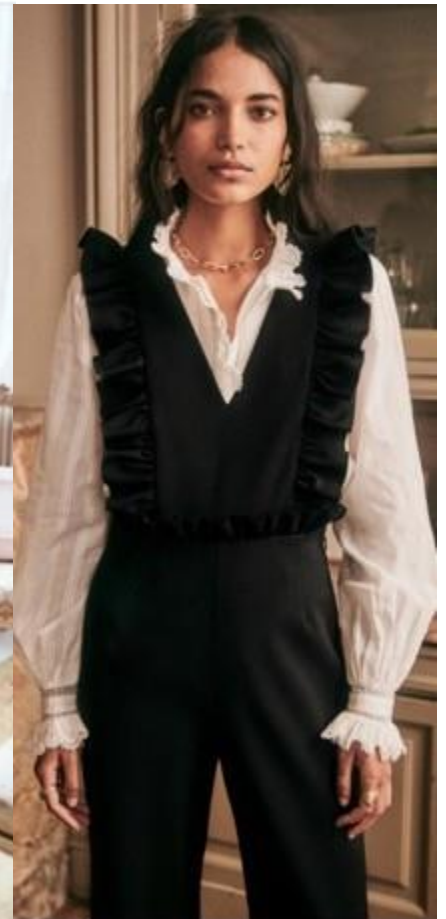
# Product Groups – Women's wear

## JACKETS AND COATS



# Product Groups – Women's wear

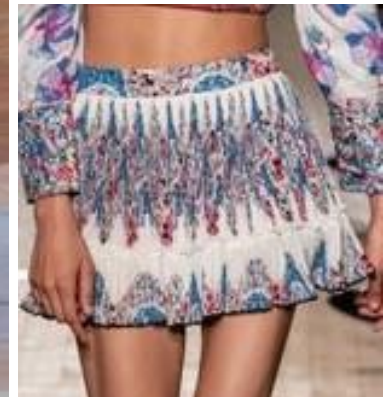
## JUMP SUITS





# Product Groups – Women's wear

## SKIRTS



# Product Groups – Women's wear

## TROUSERS



# Product Groups – Kid's wear

## TOPS





# Product Groups – Kid's wear

## DRESSES





# Product Groups – Kid's wear

## JACKETS



# Sustainability

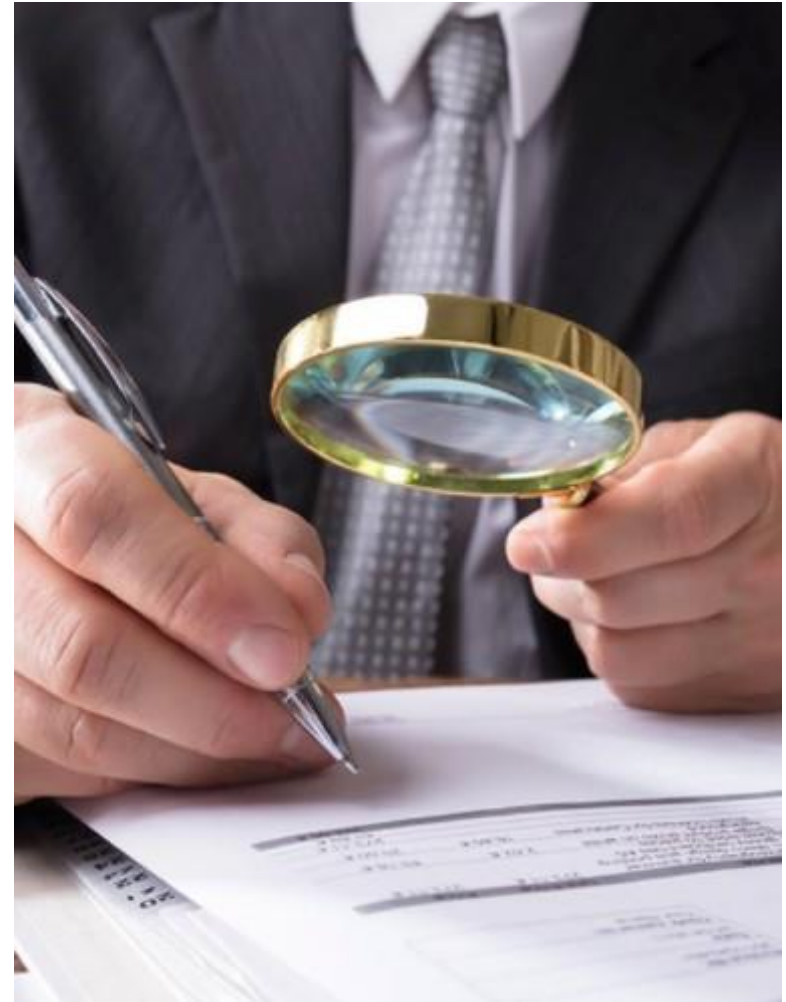
We actively promote and participate in efforts to improve sustainability.



- Better cotton initiative (BCI), making global cotton production better for the people who produce it, better for the environment it grows in, and better for the the sector's future.
- Oeko-tex standards, certifying products are free of harmful chemicals and are safe for human use.
- Global organic textile standard (GOTS), Processing standard for organic fibers, including ecological and social criteria, backed up by independent certification of entire textile supply chain.
- Global recycled standard (GRS), intended for companies making and selling products with recycled content. This standard applies to the full supply chain and addresses traceability, environmental principles, social requirements, and labeling.

# Quality

- Tested quality control process along with inspections at regular intervals allows us to deliver orders on-time and within the required standards (AQL 1.0-4.0)
- We enforce standards from the start fabric, trims, processing (printing + dyeing), lab testing (physical + chemical), patterns & fitting washing, finishing, packaging, in line (10% packed), mid-line (50% packed), final (100% packed).
- Our team includes specialized controllers for each different and specific product category, our controllers base experience comes from having manufactured the products by themselves and knowing everything there is to now about them.
- Our controllers are positioned at every step to oversee and control the development and production of goods streamline information and accuracy.



# Compliance

Social + technical

Ensuring both social + technical compliances is our Responsibility . It is the most important criteria for manufacturers.

We also assist and support our partners in achieving and Maintaining higher standards.

We conduct social + technical audits on customers behalf or Along with a nominated- third party. We provide all necessary assistance to guarantee correct and true Assessments of critical requirement.

The Sedex logo consists of the word "Sedex" in a bold, black, sans-serif font, followed by a red circular icon containing a white stylized 'S' shape.